



Protecting  
the **Industry**



**STOP**  
INSPECTION  
IN PROGRESS



# SAFETY PAYS

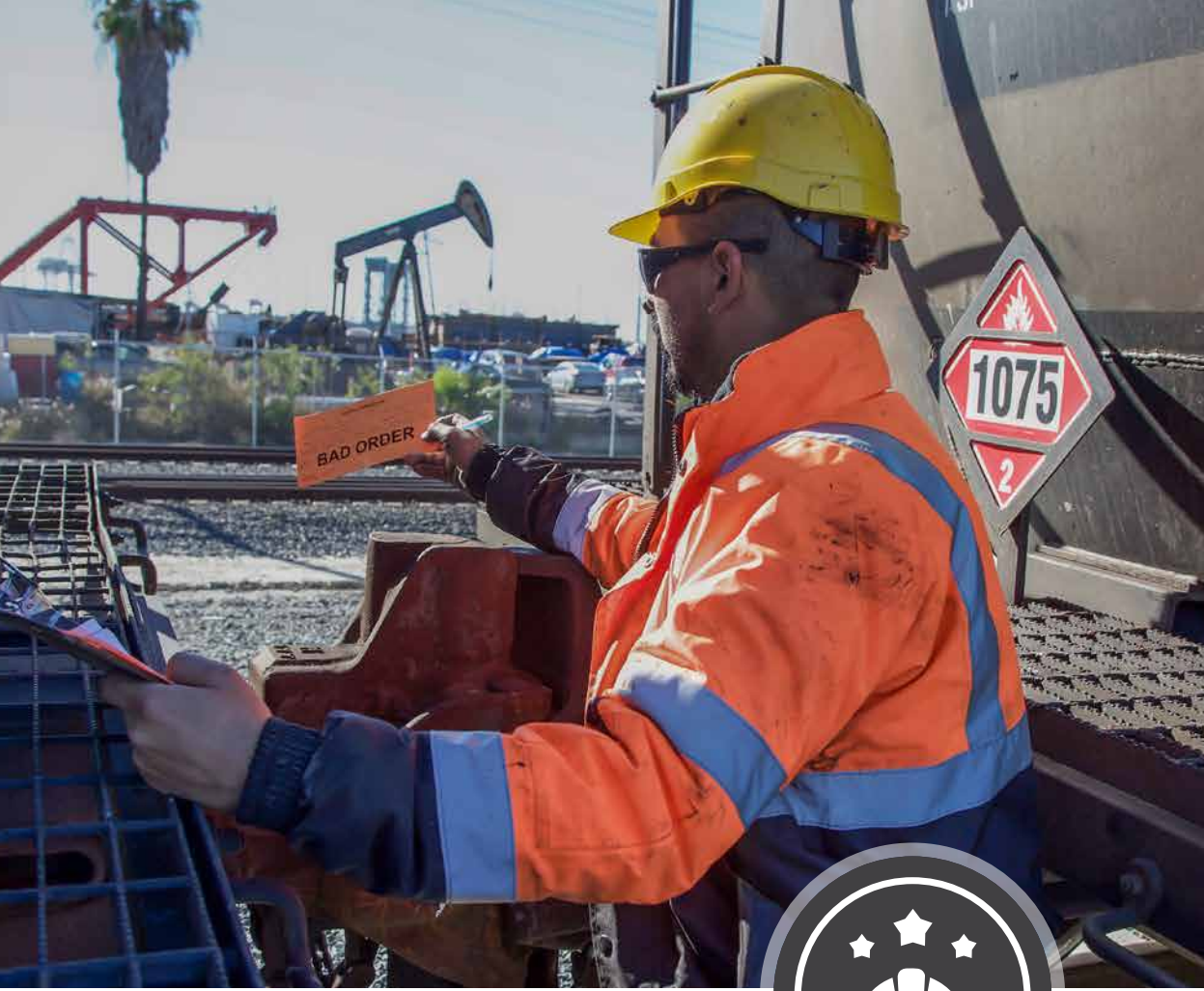


- There are more than a 1.6 million freight cars running across the North American rail network, carrying raw materials and finished goods...everywhere.
- Keeping them in a state of good repair is the responsibility of every carrier...big and small. It keeps the rail network safe—and it protects employees from on the job injuries.
- Imagine a business partner taking responsibility for inspecting every car that interchanges to your railroad...without slowing down your operation...without delays to customers.
- Imagine that business partner performing needed repairs in compliance with strict AAR and FRA standards...
- Imagine this business partner sharing the profits from car repair business with you, the railroad owner.
- Making safety part of your bottom line is our business.



We are

**Harbor Rail Services,**  
an *Industry Leader* in  
railroad running repairs.



**SAFETY PAYS**

# INTEGRITY IS EVERYTHING

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Our  
**BUSINESS  
MODEL**

is  
*transparent*

- We believe in honesty in all phases of the operation and billing.
- Our car inspectors record every defect and document each repair.
- Our whole billing and repair process is done to the exacting standards of the FRA and AAR.
- Our business model is transparent.
- All work follows FRA standards and AAR guidelines. We use the AAR Field and Office Manual. We are members of the AAR and a signatory to their rules.



INTEGRITY IS EVERYTHING


# WE CARE ENOUGH TO LOOK

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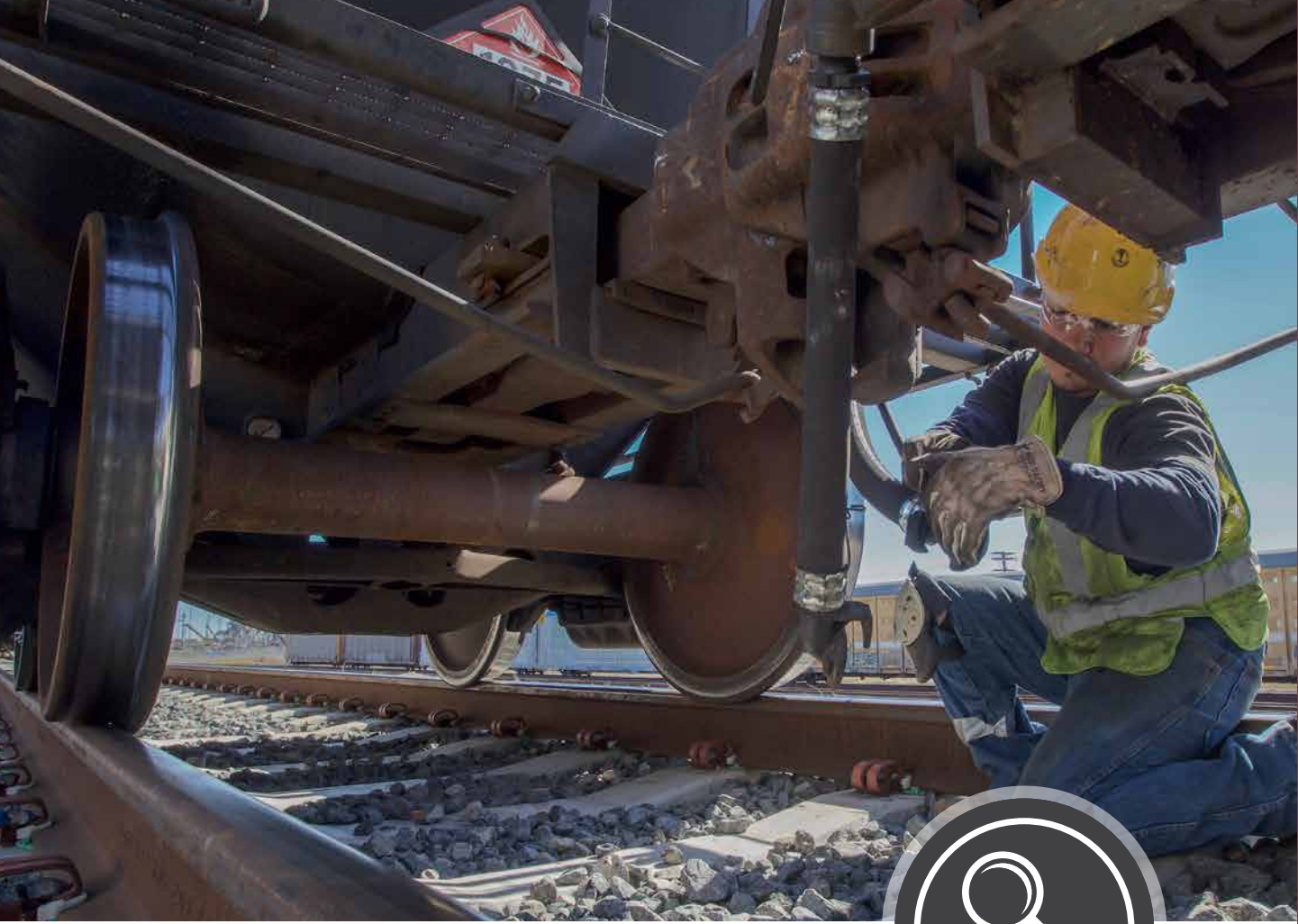
“  
We inspect each car  
on your railroad,

end  to  end

top  
  
bottom

”

- We inspect each car on your railroad, end to end, top to bottom.
- From cotter keys and brake shoes, to wheels, couplers, brake components, air valves, cushioning devices, doors, side bearing adjusters, and virtually all other freight car parts, we inspect and make it right.
- We're highly trained railroaders who know car inspection and repair.
- We look forward to AAR inspections of our work and FRA visits. Our teams take pride in the work they do and want to learn from inspectors and other regulators that govern our work.

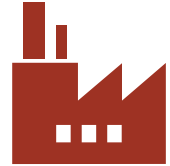


WE CARE ENOUGH TO LOOK

# PROTECTING THE INDUSTRY

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“  
We take the  
responsibility  
**OFF** YOUR  
shoulders so you  
can concentrate on  
**GROWING**  
your BUSINESS  
”

- We take inspection seriously because freight car safety is in our hands.
- We take that responsibility off your shoulders so you can concentrate on growing your business.
- Our work benefits railroads, their customers and the communities they operate in.



LIQUEFIED PETROLEUM GAS

WARRANTY - SHERWIN WILLIAMS 858B411  
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PROTECTING THE INDUSTRY

# WE UNDERSTAND SHORTLINES



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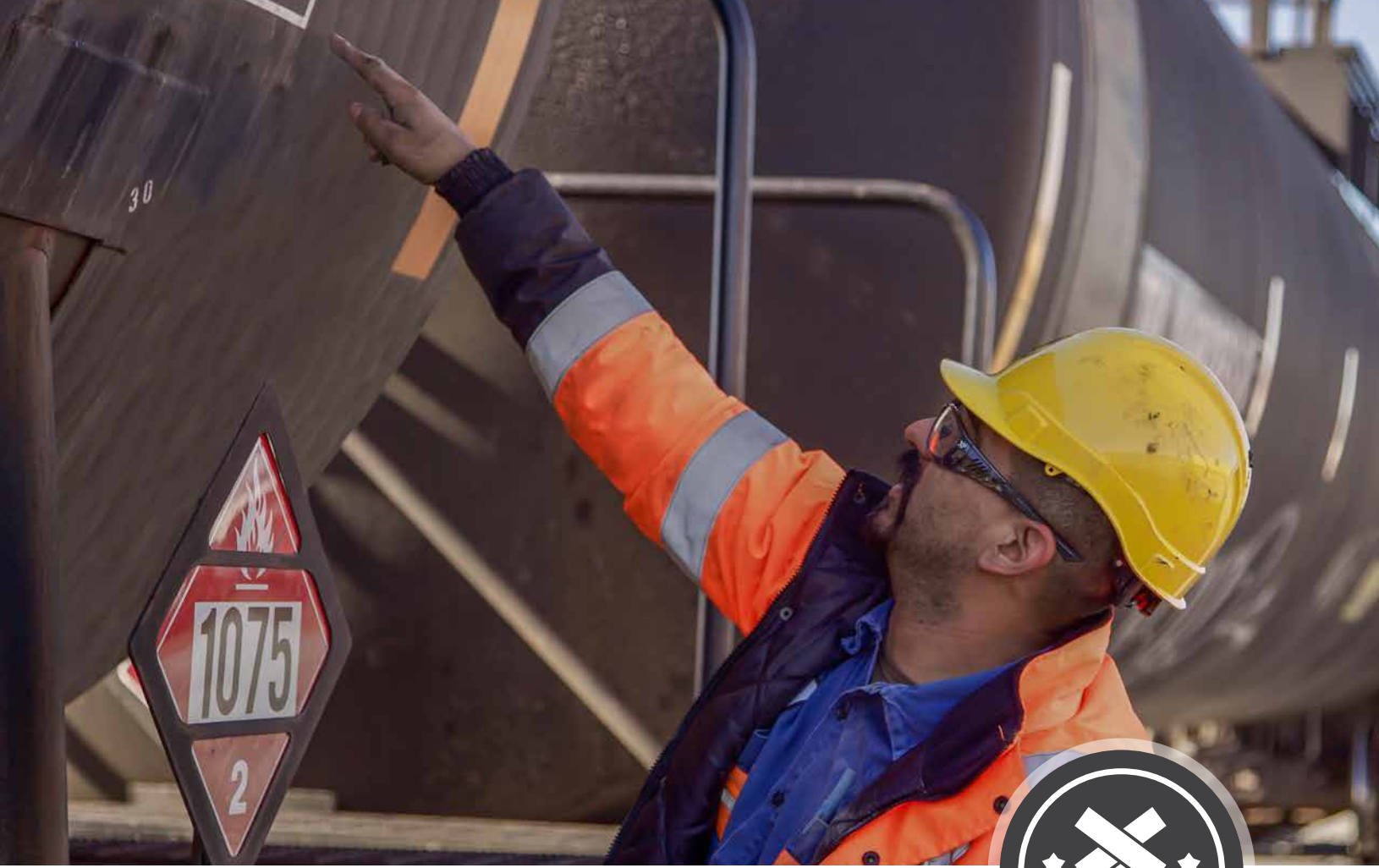
“  
WE **CARE** ABOUT

**YOUR** schedule

**YOUR** customers

**YOUR** plan  
”

- We fulfill a need without incurring cost, and we do our best in the challenging world of short-line railroading, where efficiency is everything.
- Our inspectors create a process around **YOUR** schedule, to minimize delays to **YOUR** customers and **YOUR** operating plan. We're there to inspect when your cars are standing still, whether on interchange tracks, yard tracks or a customer's spur.



WE UNDERSTAND SHORTLINES

# HERE'S HOW IT WORKS

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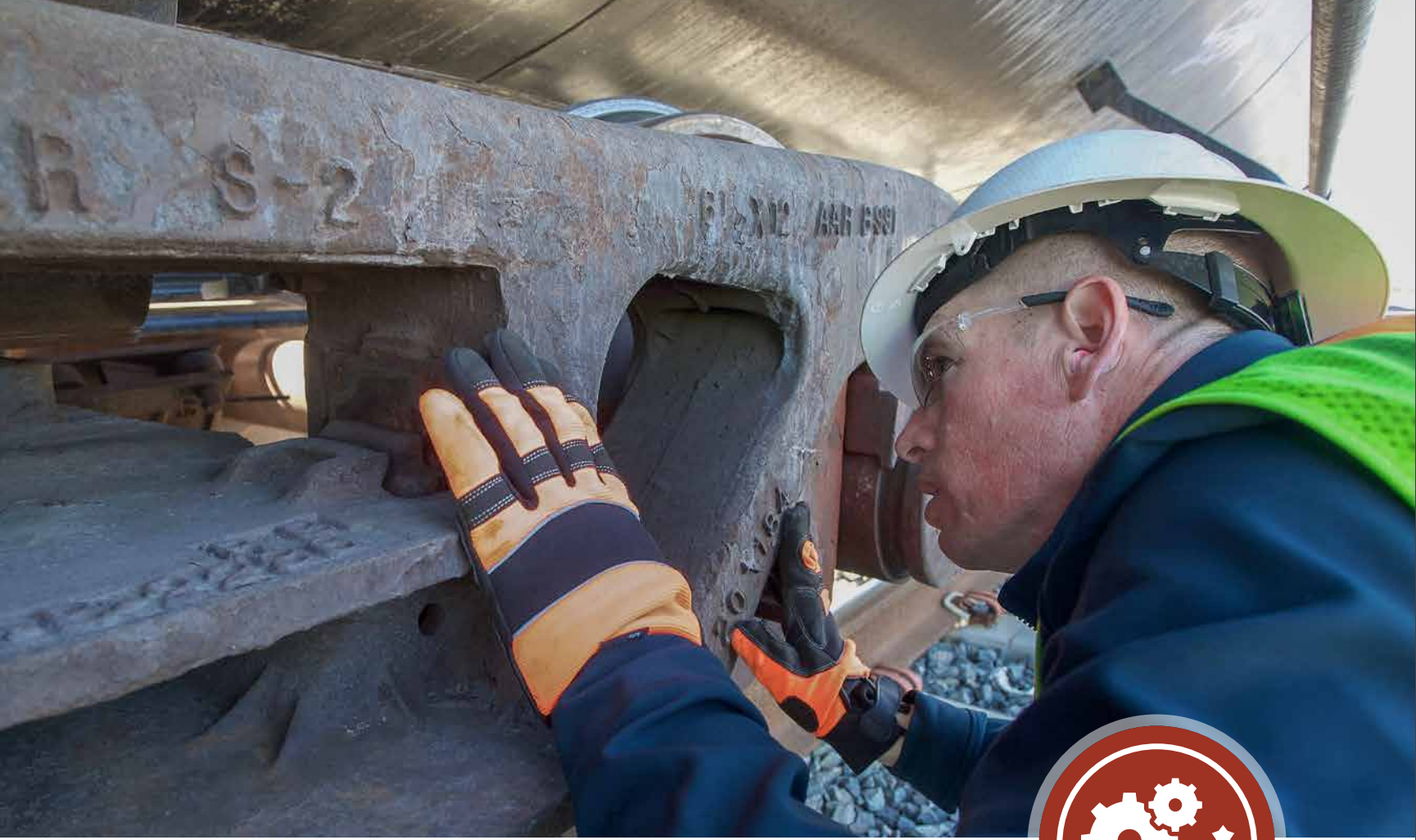
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“  
We share **OUR**  
profit with **YOU**,  
the railroad owner.  
That's how

**“SAFETY PAYS”**

- As your agent for running freight car repairs, we require a minimal commitment of time and space to perform our work. We provide trained, enthusiastic employees, equipment and expertise, an office and storage containers.
- We bill the car owner at AAR repair rates and share our profit with you, the railroad owner. That's how “safety pays”.



HERE'S HOW IT WORKS

# JUST ASK OUR CUSTOMERS

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We're proud to be partners with other railroads, large and small.

- Tacoma Rail (TMBL)
- Pacific Harbor Line (PHL)
- Puget Sound & Pacific (PSAP)
- Ventura County Railroad (VCRR)
- Nebraska Central Railroad (NCRC)
- Chicago South Shore (CSS)
- Buckingham Branch Railroad (BB)
- Burlington Northern Santa Fe (BNSF)
- Union Pacific (UP)
- Olympia & Belmore Railroad (OYLO)



Find out what  
our clients  
are saying



JUST ASK OUR CUSTOMERS

# CLIENTS

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CLIENTS

